

This form is a budget tool to assist agencies/providers to see cost savings for their clients when said agency offers group classes to their clientele. Many parents are already taking these classes outside of your entity. Happy Baby Secrets can work with you to design education classes for your clients at a lower rate than they would pay elsewhere for the same service.

#### Agency Flat Rate for up to

Maximum 12 Participants    **\$ 325 Total for group**

This means if you registered the maximum of 12 participants their individual cost for the entire set (6 hrs – instruction) would be **\$27 each total**. This is the lowest cost in this area for this type class.

There are various ways for you, as an agency to obtain the funds for this:

- You, the agency can pay the total cost using your client education fund sources
- You can have the client pay 100% of their cost
- You can pay half of the cost using your grant or education funding sources and the client can pay the other half

Note: this class can be offered to your clients as an all day class or in shorter times more often (over 2-3 sessions). Cost is the same.

Your agency may offer this class/series once a month, once a quarter, every other month or as often as you need to best serve your clients. There is a discount for a commitment of 6 in a year.

What that looks like: Your 6 Childbirth Series for the year Total Agency Cost \$1950 , less the \$100 discount equals \$1850 Total If all 6 classes were at maximum participants of 12, you will potentially serve 72 clients this education. (that is an average cost of \$26 per client for you)

### **Childbirth Prep Class**

*Either option – 2 to 3 part series or 1 all day crash course*

*Includes teaching (approx 6 hrs total), handouts & 72 page full color book with online access to review all videos clips shown in class and printable handouts*

Minimum registration of 2 participants

Cost is per Participant/Family Unit

2 to 3 Participants	\$ 60 each
4 Participants	\$ 50 each
5 Participants	\$ 45 each
6-8 Participants	\$ 40 each

Or choose Agency Flat Rate for up to Maximum 12 Participants \$ 325 Total for group (*includes books for all*)

#### Agency Flat Rate for up to

Maximum 15 Participants    **\$ 100 Total for group**

This means if you registered the maximum participants their individual cost for this one time class would be **approx \$7 each total**. This is the lowest price for this type of class.

There are various ways for you, as an agency to obtain the funds for this:

- You, the agency can pay the total cost using your client education fund sources
- You can have the client pay 100% of their cost
- You can pay half of the cost using your grant or education funding sources and the client can pay the other half

Note: Your agency may offer this class once a month, once a quarter, every other month or as often as you need to best serve your clients. There is a discount for a commitment of 6 in a year.

What that looks like: Your 6 separate Newborn Care Classes for the year Total Agency Cost \$600, less the \$100 discount equals \$500. If all 6 classes were at maximum participants of 15, you will potentially serve 90 clients this education.(that is an average cost of \$6.67 per client for you)

### **Newborn Care Class**

*This is a 2 hour class arranged to suit your agency/client needs*

*Includes handouts and participant ability for hands on practice to apply material that is taught*

Minimum registration  
of 3 participants

Cost is per Participant/Family Unit

3 Participants	\$ 20 each
4 to 6 Participants	\$ 15 each
7 to 10 Participants	\$ 10 each

Or choose Agency Flat Rate for up to Maximum 15 Participants \$ 100 Total for group (*includes handouts for all*)

#### Agency Flat Rate for up to

Maximum 8 Participants    **\$ 300 Total for group**

This means if you registered the maximum of 8 (parent/child) participants their individual cost for the entire 3 part series (plus the optional free Introduction Informational Meeting on Benefits of Massage)

would be **\$37.50 total**. This is the lowest cost in this area for this type class.

There are various ways for you, as an agency to obtain the funds for this:

- You, the agency can pay the total cost using your client education fund sources
- You can have the client pay 100% of their cost
- You can pay half of the cost using your grant or education funding sources and the client can pay the other half

Note: Your agency may offer this series once a month, once a quarter, every other month or as often as you need to best serve your clients. You may also decide to offer only specific age groups such as precrawlers & toddlers or Preschoolers & Young school age. Each age group is a separate series and would count toward the agency discount. There is a discount for a commitment of 6(of any age variety commitment) in a year

What that looks like: Your 6 separate Parent/Child Massage Series for the year Total Agency Cost \$1800 Total, less the \$100 discount equals \$1700 Total .

If all 6 classes were at maximum participants of 8 families, you will potentially serve 48 client & families this education. (that is an average cost of \$35 per client for you)

### **Parent-Child Massage Class**

*This class is a 3 part series, 1 hour each. Classes are divided by developmental age of the child (pre-crawlers, toddlers, preschoolers, young school age etc)Includes handouts & massage oil (optional)*

Minimum registration of 2 participants

Cost is per Participant/Family Unit

2 Participants	\$ 60 each
3 to 4 Participants	\$ 50 each
5 to 6 Participants	\$ 45 each

Or choose Agency Flat Rate for up to Maximum 8 Participants \$ 300 Total for group (*includes handouts for all*)